

Disclaimer

This webinar is not to be used instead of going to a competent doctor. I do not directly nor indirectly dispense medical advice nor prescribe in any way alternative treatment.

In the event you use this information, which is only of historical value, you are prescribing for yourself which is still your constitutional right. I assume no responsibility.

I am independent in my attempt to educate the public. Although I do endorse some top quality products, I receive no financial support from any health or herb company for producing and sharing this information.

I also believe it is a crime that we have to pussy foot around the truth because there is a law that says that I cannot declare what changing your lifestyle and diet can do for your health, but I love this great country and will do my best to try to obey their law, even if I strongly disagree with them.

Natural health works slowly. I suggest that you do not stop medication without guidance of a doctor. I say this not only because it is the law, but because I BELIEVE STOPPING MEDICATION WITHOUT THE GUIDANCE OF A DOCTOR IS UNWISE AND DANGEROUS.

If you would like to make healthier changes in my diet and my doctor was not willing to help you while you work with a natural health practitioner, I suggest you find a doctor who values and respects his patient's rights and fire the doctor who would not!



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Welcome!!!
Just hang On :o)
Our meeting will start soon.



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Financial Opportunity

- Make retail profits
- Monthly rebates
- Commissions and special sponsoring bonuses
- Overrides
- Sunshine Select
- Car allowance

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Make retail profits (Averaging 30%) – Selling to others

Monthly rebates – Percentage of what others have ordered in your group



Classic Compensation Plan

QV Volume	0–99	100–299	300–599	600–999	1,000–2,999	3,000+
Payout	0%	10%	12%	18%	27%	30%



Earn commissions and special sponsoring bonuses from the sales of individuals you "sponsor" who also purchase directly with Nature's Sunshine and have yet to reach the manager status (1000 QV).

Classic Opportunity
\$150

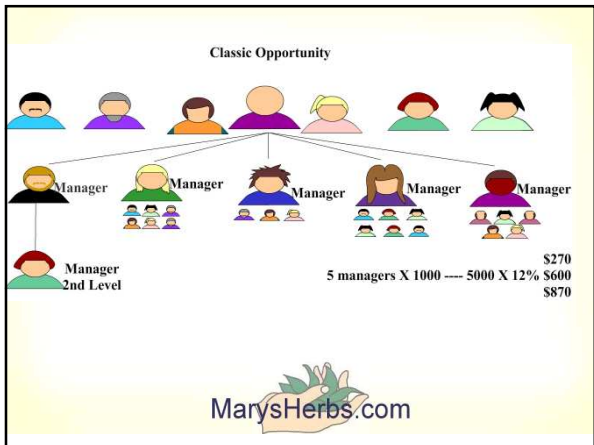
\$50 x 0%	\$200 x 10%	\$50 x 0%	\$300 x 12%	\$100 x 10%	\$150 x 10%	
0	\$20	0	\$36	\$10	\$15	

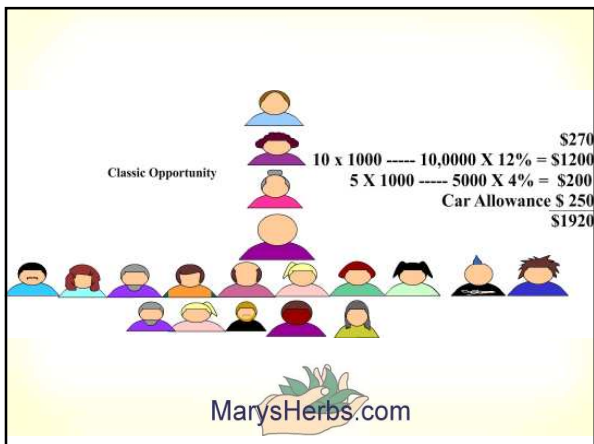
$\$1000 \times 27\% = \270
 $0 + 15 + 20 + 0 + 36 + 10 = \81
 $\$270 + \$81 = \$351$



Earn overrides on the sales made by Managers in your success-line.








Rank	Min. First Level Mgrs	Total Managers Required (5 levels)	1st	2nd	3rd	4th	5th	NSP Car	TAC Trip Guest	Global Summit
Member	0									
Manager	0									
Star 1 & 1= Manager	1		12%							
District	2		12%	4%						
Area * = starts	5	5	12%	4%	2%					
Regional	10	15 (4)	12%	4%	2%			\$250		
Divisional	15	40	12%	4%	2%	0.5%		\$400		
Sr. Divisional	20	70	12%	4%	2%	1%		\$550		
National	22	100	12%	4%	2%	1.5%	0.5%	\$700	Yes	
Sr. National	25	200	12%	4%	2%	2%	1%	\$850	Yes	
Global Elite	25	200	12%	4%	2%	2%	1%	\$1000	Yes	Yes


Financial incentives flow upward from your success-line

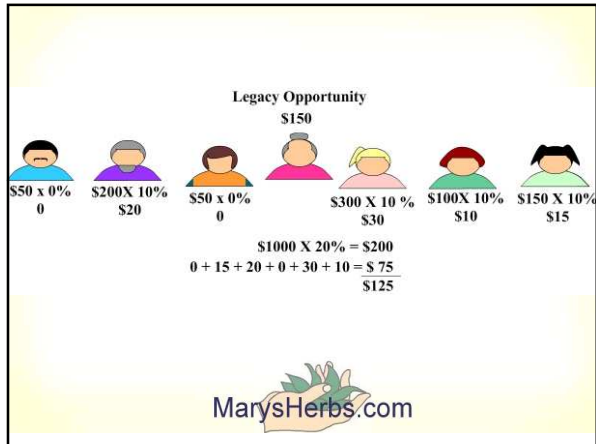
Knowledge, education and help flow downward from your up-line

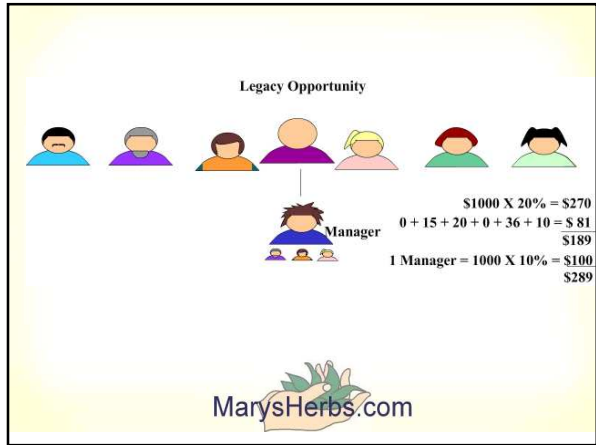


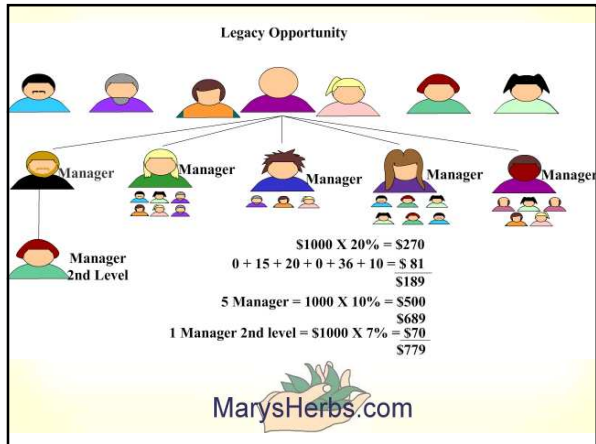
Legacy Compensation Plan

QV Volume	0-99	100-499	500-999	1000+
Payout	0%	10%	15%	20%









Legacy Opportunity

$6 \times 1000 \text{ ----- } 10000 \times 10\% = \600
 $9 \times 1000 \text{ ----- } 9000 \times 7\% = \540
 Car Allowance \$ 250
\$1660

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Rank	Min. First Level Mgrs 1	Total Managers Required (5 levels)	1st	2nd	3rd	4th	5th	6th	7th	NSP Car	TAC Trip Guest	Global Summit
Member	0											
Manager	0											
Star Manager	1		10%									
District	2		10%	7%								
Area	4	5	10%	7%	4%							
Regional	6	15 (3)	10%	7%	6%					\$250		
Divisional	8	40	10%	7%	6%	3%				\$400		
Sr. Divisional	10	70	10%	7%	6%	5%				\$550		
National	12	100	10%	7%	6%	5%	3%			\$700	Yes	
Sr. National	15	200	10%	7%	6%	5%	5%			\$850	Yes	
Global Elite <small>International 50 managers</small>	15	200	10%	7%	6%	5%	5%	5%	1%	\$1000	Yes	Yes

- Actual Manager
- Manager QV = 2000 QV (ratio over last 6 months)
- Leadership = (Star =1, Dist = 1, Area and above = 2)
- Area – allowed 1 equivalent
- Regional – allowed 4 equivalents
- Divisional – allowed 7 equivalents
- Sr Divisional and above 10 equivalents

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Lets Simplify It

If you plan on having a store --- Go **Classic**

If you plan on just ordering for yourself or building a deep success-line – Go **Legacy**

Default Legacy... Unless otherwise stated



Sunshine Bonus

Requirements

- Need to be enrolled
- Need to be a Manager
- Need to meet goal



Sunshine Select

Jan – June and July – Dec

1. Sunshine Select same period amount plus add QV for goal
2. Sponsoring method 5 new sign up each month with \$100 QV
3. Manager method net increase of 2 managers

Manager Break outs count as 1000 QV

- For 6 months 5% discount on all herbs you order (QV discounted)
- Sunshine product club - free new product
- Special pricing at events and discounts



Sunshine Select Statistics

Method 1: QV Increase

Your QV Goal is: 16,478.38
 *Current Month QV: 477.29
 Projected QV needed: 11,356.16

Month	Group QV	Breakout QV	Bonus QV	Total
January	4,138.94	500.00	0.00	4,638.94
February	0.00	0.00	0.00	0.00
March	0.00	0.00	0.00	0.00
April	0.00	0.00	0.00	0.00
May	0.00	0.00	0.00	0.00
June	0.00	0.00	0.00	0.00

Method 2: Manager Count Increase

Your QV Base: 131,178.38
 Your Manager Count Goal: 18
 Your Current Manager Count: 6

Note: Minimum QV required for the Manager count method. Click on Registration for complete details.
 * QV Not Verified.

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Financial Rewards - 1. Retail, 2. Rebates, 3. Commissions, 4. Overrides, 5. Sunshine Select, 6. Hosting Classes

Educational Rewards - Our Classes, Up-line available to answer your questions, Untold Truth Series, Conventions, TAC, Regional Meetings, Conference calls

Upcoming Product Focus Calls:

Focus Call number, 1-800-432-6383, and enter PIN 8626#.

NSP Webinars

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They're BACKKKKK

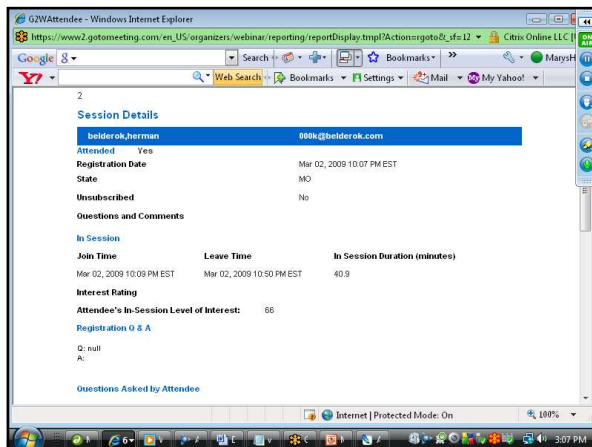
Earn \$50 for sponsoring an herbal hour

Purpose to introduce new people to Nature's Sunshine Products

- 10 New people... new contacts
- Paperwork
 1. Distributor application
 2. \$50 wholesale gift certificate... original
 3. Order sheet must be at least \$100 QV
 4. \$15 application fee for shipping and handling
 5. Roster of 10 first time attendees and whomever else attended
- Must have a roster of people's name and contact information, plus check they are not NSP distributor

Order form with certificate





Objective

- Purpose to introduce new people to Nature's Sunshine Products
- To help build your success-line
- To promote validated education about health and Nature's Sunshine Products

Emotional Rewards – Helping others,
Keeping your own family healthy

Friendships

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QUESTIONS???


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