

#1

Financial Opportunity

1. Make retail profits.
2. Earn monthly rebates based on your own sales volume.
3. Earn commissions and special sponsoring bonuses from the sales of individuals you "sponsor" who also purchase directly with Nature's Sunshine who have yet hit the manager status.
4. Earn overrides on the sales made by Managers in your successline.
5. Sunshine Select
6. Sponsor Classes

#2


Classic Compensation Plan


QV Volume	0-99	100- 299	300- 599	600- 999	1,000- 2,999	3,000+
Payout	0%	10%	12%	18%	27%	30%


#3


3. Earn commissions and special sponsoring bonuses from the sales of individuals you "sponsor" who also purchase directly with Nature's Sunshine who have yet hit the manager status.


Classic Opportunity
\$150



 $\$50 \times 0\% = 0$


 $\$200 \times 10\% = \20


 $\$50 \times 0\% = 0$


 $\$300 \times 12\% = \36


 $\$100 \times 10\% = \10


 $\$150 \times 10\% = \15

$\$1000 \times 27\% = \270
 $0 + 15 + 20 + 0 + 36 + 10 = \81
 $\$270 + \$81 = \$351$

#4

4. Earn overrides on the sales made by Managers in your successline.

Classic Opportunity

$\$1000 \times 27\% = \270
 $0 + 15 + 20 + 0 + 36 + 10 = \81
 $\$189$
 1 Manager = $\$1000 \times 12\% = \120
 $\$309$

#5

Classic Opportunity

$\$270$
 5 managers X 1000 ---- $5000 \times 12\% = \$600$
 $\$870$

#6

Classic Opportunity

$\$270$
 $10 \times 1000 \text{ ---- } 10,000 \times 12\% = \1200
 $5 \times 1000 \text{ ---- } 5000 \times 4\% = \200
 Car Allowance \$ 250
 $\$1920$

Rank	Min. First Level Mgrs	Total Managers Required (5 levels)	1st	2nd	3rd	4th	5th	NSP Car	TAC Trip Guest	Global Summit
Member	0									
Manager	0									
Star 1 & 1= Manager	1		12%							
District	2		12%	4%						
Area * = starts	5	5	12%	4%	2%					
Regional	10	15 (4)	12%	4%	2%			\$250		
Divisional	15	40	12%	4%	2%	0.5%		\$400		
Sr. Divisional	20	70	12%	4%	2%	1%		\$550		
National	22	100	12%	4%	2%	1.5%	0.5%	\$700	Yes	
Sr. National	25	200	12%	4%	2%	2%	1%	\$850	Yes	
Global Elite	25	200	12%	4%	2%	2%	1%	\$1000	Yes	Yes

#8

- Financial incentives flow upward from your successline
- Knowledge, education and help flow downward from your upline

#9

Legacy Compensation Plan

QV Volume	0-99	100-499	500-999	1000+
Payout	0%	10%	15%	20%

#13

Legacy Opportunity

$6 \times 1000 \text{ ---- } 10000 \times 10\% = \600
 $9 \times 1000 \text{ ---- } 9000 \times 7\% = \540
 Car Allowance \$ 250
\$1660

Rank	Min. First Level Mgrs-1	Total Managers Required (5 levels)	1st	2nd	3rd	4th	5th	6th	7th	NSP Car	TAC Trip Guest	Global Summi
Member	0											
Manager	0											
Star Manager	1		10%									
District	2		10%	7%								
Area	4	5	10%	7%	4%							
Regional	6	15 (3)	10%	7%	6%					\$250		
Divisional	8	40	10%	7%	6%	3%				\$400		
Sr. Divisional	10	70	10%	7%	6%	5%				\$550		
National	12	100	10%	7%	6%	5%	3%			\$700	Yes	
Sr. National	15	200	10%	7%	6%	5%	5%			\$850	Yes	
Global Elite <small>International 50 managers</small>	15	200	10%	7%	6%	5%	5%	5%	1%	\$1000	Yes	Yes

#15

Actual Manager
 Manager QV = 2000 QV (ratio over last 6 months)
 Leadership = (Star = 1, Dist = 1, Area and above = 2)
 Area – allowed 1 equivalent
 Regional – allowed 4 equivalents
 Divisional – allowed 7 equivalents
 Sr Divisional and above 10 equivalents

#16

Lets Simplify It

- If you plan on having a store --- Go **Classic**
- If you plan on just ordering for yourself or building a deep success line – Go **Legacy**
- Default Legacy... Unless otherwise stated

#17

Sunshine Bonus

Requirements

1. Need to be enrolled
2. Need to be a Manager
3. Need to meet goal

5. Sunshine Select

#18

Sunshine Select

1. Jan – June and July – Dec
2. Sunshine Select same period amount plus add qv for goal
3. One Share for every consecutive qualifying period

Manager Break outs count as 500 qv

Consecutive...Important!!!

First time 1 share

Second time 2 share

Third time 3 shares

If you skip the next time then you start over at 1 share.

Sunshine Rewards

1. For 6 months 5% discount on all herbs you order
2. Bonus

Emotional Rewards – Helping others,
Keeping your own family healthy

Friendships

- Carolyn Frankenberry (814) 839-4882
Email: CarolynsHerbs@yahoo.com
- Mary Reed (Gates) (814) 674-8835 Email:
MarysHerbs@aol.com
